

"CTG was a huge benefit to me. It was overwhelming for me... I didn't know where to begin. Being from Ohio and looking for providers in New Jersey, was a challenge and CTG helped me make good decisions in regards to our network."

-Denise Monty, Head of IT Management, GLPP



**CORPORATE
TECHNOLOGIES
GROUP**

A Multi-Site Solution with One Trusted Provider

Great Lakes Power Products (GLPP) is a manufacturing distributor specializing in mounted machinery. They currently have over 10 locations across the United States. As a manufacturer and distributor, GLPP is always looking for new sites or locations to convert away from the high costs of T1 service to a fiber or coax solution. Along with significant cost savings, this conversion will also provide them with higher bandwidth for their increasing application use.

Over the past 20 years, GLPP has been working with Corporate Technologies Group. And while GLPP has focused on their own growth and expansion, the relationship with CTG has allowed them to maintain that focus with the security that their network will handle the additional traffic.

This past year, GLPP faced a new challenge of adding two additional sites to their existing network, while simultaneously upgrading their main site's network, to enable remote and mobile applications to run faster and more efficiently. With this most recent expansion however, their IT staff was being stretched thin, and they quickly became overwhelmed by the task of locating providers to bring their new sites online, while ensuring zero downtime for their existing network.

The new locations spanned across the Eastern United States, and for these sites, GLPP needed a quick and complete solution installed as soon as possible. They were looking for an integrated solution that would adequately support their business goals and needs.

CTG was up for the challenge. With the ability to contact 60+ potential providers, location and size were not an issue. CTG knew what questions to ask throughout the proposal and install stages. Each location was given a comprehensive solution tailored to their specific requirements. Great Lakes Power Products and CTG have worked closely with one another for quite some time, and the relationship's strength was an asset in the successful implementation at all 3 locations. CTG knew how GLPP operated, and what their focus was when acquiring a new location.

Assisting Great Lakes Power Products with what solution to choose was only the beginning. Throughout the installation process, CTG was available for GLPP to contact, regardless of what technician or carrier was on-site.

Every company should have a strong, trusted partner in its corner. CTG understands what Great Lakes Power Product's goals and needs were. CTG was able to work with their system and enhance their company's operational efficiency during what could be a painful part of a company's growth. Instead CTG was able to handle the "painful points" and ensure GLPP saw zero downtime and increased application and network performance.



GREAT LAKES POWER PRODUCTS

"Where the Spirit of America works"

About GLPP:

Headquarters: Mentor, Ohio

Company Size: 100+ employees with 10 locations nationwide (and growing!)

Website: <http://glpower.com/>

Challenge:

Bring up 2 new locations, plus upgrade their main location's network, enabling business applications to run faster, with zero downtime.

The CTG Advantage

Unbeatable Experience

CTG has been in business for over 15 years, having 100 years of experience collectively between the employees

Diversified Portfolio

We offer a complete portfolio of products and services including both WAN and LAN solutions and Application/System Solutions

Superior Customer Support Group

Our friendly Customer Support Group can be directly accessed by clients, and our high employee retention rate, are both crucial reasons why our service is award winning.

CTG Network Analytics

Today's businesses are critically dependent on predictable network performance. CTG offers clients the ability to identify and fix network bottlenecks and congestion areas.



Corporate Technologies Group
5344 Darrow Road • Hudson, Ohio 44236, USA
Phone: (330) 655-8448 • Fax: (330) 342-1484
www.ctgusa.net