



Corporate Technologies Group Named Finalist in 2019 Channel Partners Excellence in Digital Services Awards

Northeast Ohio's leading voice & data technology company recognized for next-generation telecommunications award.

Channel Partners has announced that Corporate Technologies Group is a finalist in the inaugural Channel Partners Excellence in Digital Services Awards.

Corporate Technologies Group is a finalist for the Next-Gen Telecom Award. Winners will be announced during a networking reception held as a part of the Channel Partners Conference & Expo, April 9-12, at the Mandalay Bay in Las Vegas.

The Excellence in Digital Service Awards, presented for the first time this year, recognize partners who deliver stellar business outcomes for their clients. Recognition is provided in 10 categories, with two additional awards presented for special achievement among all applicants.

The 10 categories are:

- Cloud Builder Award for excellence in helping customers cloudify their business
- Vanguard Award for partners that turned their digital transformation expertise inward to revitalize their business
- Code Controller for partners that help customers with custom code development for deployment
- Consultant of the Year for excellence in developing, provisioning and managing personalized, specialized IT services
- Brand Builder for partners that use improved processes and insights to improve their client's end-customer experience and thus increase brand loyalty and profit margins
- Master of Disaster for partners that take creative steps to protect customers from data loss and the resulting business disruption
- Next-Gen Telecom Award for excellence in delivering telecommunications and collaboration capabilities including client/user support
- Purveyor of Productivity for excellence in helping customers wring maximum value out of their investments in people, systems and technology
- Visionary Award for partners that employed newer, cutting-edge technologies including machine learning, AI, virtual or augmented reality, blockchain or IoT as the primary enablers of their solutions
- White Hat Award for partners who protect customers from cyberthreats or provide physical security through such means as video surveillance projects

The two special awards are:

- Vertical Virtuoso for excellence in retail, health care or another vertical
- Digi Master for the partner entry that exhibited maximum digital transformation brilliance

The awards are open only to channel partners — agents, VARs, dealers, SIs, MSPs, consultants and other partner firms.

Applicants submitted case studies of projects they had completed in the previous year. Submissions were judged by the Channel Partners editorial staff and members of the Channel Partners Advisory Board.



"We were impressed with the quality of the entries in our first Digi awards," said Lorna Garey, editor-in-chief for Channel Partners. "Being named a finalist is an achievement. Our judges, including CompTIA's Carolyn April, IDC's Sean Riley and Forrester's Jay McBain, are longtime channel watchers who know what it takes for partners to move their customers into the digital future."

Corporate Technologies Group was honored for repurposing the clients phones from a premise-based phone system to a hosted VoIP phone system. CTG installed a new hosted VoIP phone system at their U.S. headquarters location. This gave them more feature functionality than they had before, including collaboration features in the call center with real time reporting and analytics, CRM integration with over 30 different queues set up based on product, geography, representative skill set and overall coverage, as well as a business continuity program that wasn't in place prior for all locations. CTG also added multiple nodes onto their existing MPLS network that provided "quality of service" and protected the integrity of the voice service throughout all locations.

Corporate Technologies Group is an Ohio-based company, offering a portfolio of products and services allowing businesses to effectively outsource the management of their technology, including voice, data, security, and cloud-based services. CTG provides clients with services in evaluating, selecting, implementing, and post installation support of their technology for their business. For more information please visit: <http://www.ctgusa.net>.

About Channel Partners

For more than 25 years, Channel Partners has been the undisputed leader in providing news, analysis and education to the indirect sales channels serving the business technology and communications industry. In addition, Channel Partners online delivers a constant content stream of unique and breaking industry news, feature articles and premium downloadable content. As official media of Channel Partners Conference & Expo and Channel Partners Evolution, Channel Partners is the market leader that channel professionals turn to first.

For more information contact:

Leighton Rosendale
lrosendale@ctgusa.net
330-655-8129



Contact Information

Leighton Rosendale

Corporate Technologies Group, Inc.

<http://https://ctgusa.net/>

3306558129